

Income Statement (Profit and Loss)

CiviCRM LLC

For the year ended December 31, 2021

Cash Basis

	2021	2020	2019
Income			
Charitable Income	4,436	6,159	14,865
Earned Income	246,954	166,262	123,085
Event Registration	-	3,491	35,271
Event Sponsorship	-	1,827	14,536
Extended Security	17,392	17,363	16,684
Grants	1,600	-	5,000
Make It Happen	4,150	11,011	45,720
Member Dues	14,729	15,209	14,670
Partner Dues	124,322	105,640	131,513
Platform Sponsorship	68,281	58,372	43,334
Spark Hosting	11,581	10,325	5,673
Total Income	493,445	395,660	450,350
Gross Profit	493,445	395,660	450,350
Operating Expenses			
Advertising	4,943	4,259	24
Bank Revaluations	1,517	(830)	(59)
Bank Service Charges	4,042	276	734
Contract Labor	28,395	38,378	33,244
Core Team Labor	309,434	314,911	255,766
Dues & Subscriptions	240	-	-
Event Expense	-	734	35,520
Income Tax Expense	2,478	-	1,804
Interest Expense	-	83	-
Licensing & Infrastructure	6,705	6,792	8,722
Payment Processing	4,609	8,194	7,605
Postage & Delivery	6	-	-
Professional Services	2,475	2,175	1,975
Realized Currency Gains	(42)	374	552
Reimbursed Expenses	146	-	-
Travel	-	13	8,005
Total Operating Expenses	364,947	375,359	353,892
Operating Income	128,498	20,301	96,458
Net Income	128,498	20,301	96,458